

Prospective Client Questionnaire

Date: _____ Company Name: _____

DBA Name: _____

Contact Name: _____ Contact Number: _____

Contact E-mail: _____ Previous Citi ID Number (ISN), if applicable: _____

Company Location (city/state): _____

of Branches: _____ # of Loan Officers: _____ # of Operations/Processing Locations: _____

of Years in Business: _____ # of Active Warehouse Lines: _____ Use Hedge Firm? Yes No

Company's Liquid Net Worth (as shown on financials): _____

% Retail Originated Vol.: _____ % Wholesale/Correspondent Vol.: _____

Rolling 12-Month Vol. (\$): _____ Projected Current Year Vol. (\$): _____ Purchase Vol. %: _____

Product Mix
% Agency Conv.: _____
% Agency Jumbo: _____
% Government: _____
% Non-Agency Jumbo: _____

Top 3 Conforming Investors

Top 3 Originating States

What approval(s) are you requesting? (Check all that apply)

- Conventional FHA VA Mandatory Trade Non-Delegated Underwriting

What has prompted you to seek approval with Citi Correspondent Lending?

After completing this questionnaire, send to CMICORRNATIONAL@citi.com. An Account Executive will review your completed questionnaire and you will be contacted to discuss the next steps. If invited to formally apply, the standard documents typically requested for a new Correspondent application are listed below:

Audited Financial Statements (2 years)	Quality Control Policies and Reports	Correspondent Loan Purchase Agreement
Company Formation Documentation	Appraisal Independence Policies	Fraud Prevention Policies & Procedures
Compliance Policies (SAFE, RESPA/TILA, etc.)	Résumés for Management Contacts	TPO Appr./Monitoring Proc (if applicable)
Corporate Resolution	Wire Authorization Form	FHA/VA Appr Letter/Policies (if applicable)